

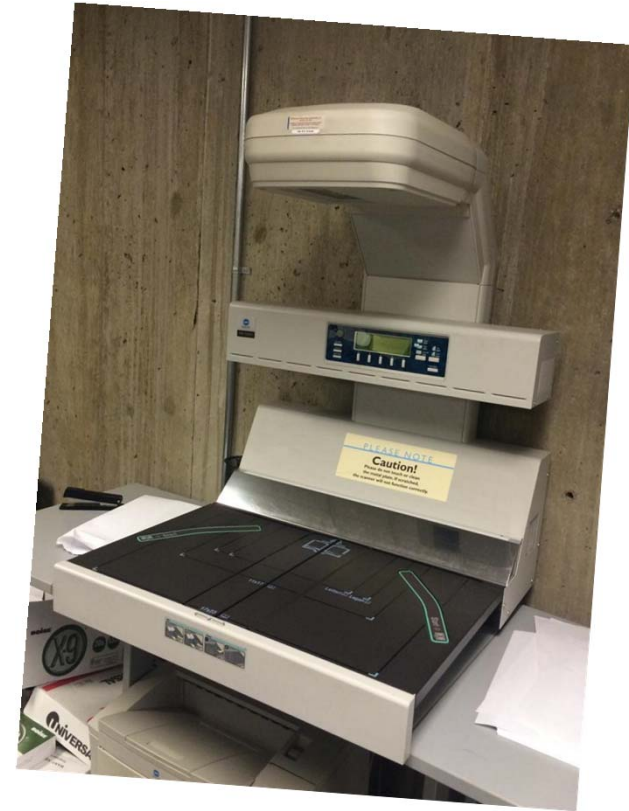
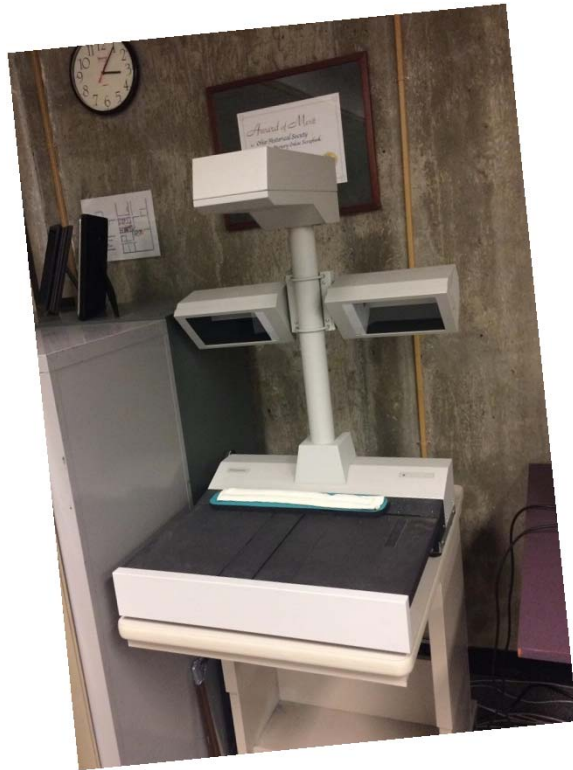
Searching for a Book Scanner at the Ohio History Connection

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Where we started



What we did next

Developed a selection committee with staff members from the right departments

Developed a list of requirements

Hardware

- 600 dpi
- 24-bit color
- Book cradle (built in or optional)
- Glass plate
- 16 x 24 – 44 x 60 scanning area

Software

- User friendly
- Quick image capture
- Allows for batch processing
- Image editing
- Book curve correction

Visited other sites

- OU
- OSU
- CML
- Cott Industries



What we did next

Evaluated products from 3 companies per internal policies and procedures

Atiz BookDrive Pro (*\$17,500*)

- Vendor based out of CA
- Visited the Columbus Metropolitan Library to demo BookDrive Pro
- Cameras purchased separately through B&H Photo

Bookeye 4 V1A (*\$34,500 base price*)

- Vendor based out of FL
- Visited the Ohio University Preservation Lab to demo the V1A

Zeutschel OmniScan OS 12002 A2 and 12000 A1

- Vendor based out of MD and CA
- Purchased microfilm duplicators from this vendor in FY14
- Demo of the 12002 A2 was held at the Center (*\$34,00 base price*)
- Visited Cott Systems (Worthington) to view a demo of the 12000 A1 scanner (*\$39,900 base price after discount*)



Which did we choose? All 3!



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So far, we've been very happy with the purchases!

Zeutschel

- Pro: Excellent image quality and fast, efficient scans
- Con: Learning curve to master

Atiz

- Pro: Quick process to capture entire books
- Con: A bit of set-up needed with each scan job—takes time to learn the steps

Bookeye

- Pro: Great image quality for patron/research needs, and adjustable prior to printing
- Con: Slightly buggy software, and updates have been needed



Things to think about

Visit other scanners before purchasing!

- These trips were very helpful for our team. We were able to speak candidly with the other organizations to learn what they liked/disliked about the equipment and what they may not have needed to purchase in the long run
- When we were on the fence about the Zeutschel, seeing an actual user demo the product turned out to be more helpful than the sales demo

Size of equipment

- Table we purchased was not the table we thought we were purchasing
- Confirm that no product numbers are switched along the way!
- This error made the height of the scanner higher than the ceiling, which forced us to put it in a different location



Things to think about

Do you need a new computer?

- To meet the system requirements for our new machines, we needed to purchase 2 new computers
- Vendor may have requirements that you need to meet and that they may be able to sell to you
 - Watch the cost though – we were able to purchase the same computer for \$2000 *less* than what the vendor was charging

IT

- One vendor had issues with our network security... or so they thought
- Issue ended up being on the vendor's end, but it took 2 days of back and forth with our IT staff for them to figure out the issue was with an item they'd installed
- This required the vendor to come back a few weeks later to conduct a full training

